

CITY OF CHULA VISTA

NEIGHBORHOOD STABILIZATION FIRST-TIME HOMEBUYER (NS FTHB) PROGRAM

HOMEBUYER FACTS

(10/20/09)

WHAT IS THE NS FTHP?

On January 13, 2009 the City of Chula Vista was approved to receive \$2.8M in funds from the U.S. Department of Housing & Development (HUD) through a new Neighborhood Stabilization Program to assist areas most severely affected by foreclosures. A large portion of these funds have been identified to assist first-time low- and moderate-income homebuyers with up to \$70,000 in gap financing to purchase foreclosed upon properties, under the Neighborhood Stabilization First-Time Homebuyer (NS FTHB) Program. The City is contracted with Community HousingWorks (CHW) to administer the NS FTHB Program.

WHO IS ELIGIBLE?

Households seeking assistance must meet all of the following criteria to be eligible:

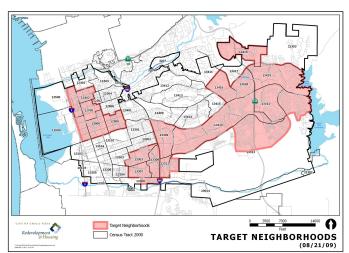
- 1. All household members are first-time homebuyers (have not held an ownership interest in residential property within the past three years).
- 2. Total household annual income may not exceed the following limits, as of March 19, 2009:

Area Median Income (Loan threshold)	1 person	2 people	3 people	4 people	5 people	6 people	7 people	8 people
120% AMI (up to \$40,000)	\$62,950	\$71,900	\$80,900	\$89,900	\$97,100	\$104,300	\$111,500	\$118,650
80% AMI (up to \$70,000)	\$46,250	\$52,900	\$59,500	\$66,100	\$71,400	\$76,700	\$81,950	\$87,250

- 3. Upon close of escrow, you must occupy the home as your Principal Residence.
- 4. You must be a U.S. citizen or eligible immigrant. Legal resident aliens are eligible to apply but must show proof of status.
- 5. Your households shall have sufficient income and credit-worthiness to qualify for primary financing from a participating lender.
- 6. You must contribution a minimum of 3% of the total purchase price of the property.
- 7. Maximum liquid assets after down payment and closing cost contribution may not exceed \$25,000 (not including retirement accounts, i.e. IRA's, 401(k), etc).

WHAT PROPERTIES ARE ELIGIBLE UNDER THE PROGRAM?

- 1. Properties must be located within specified NSP Target Neighborhoods, in the City of Chula Vista.
- 2. Properties must be foreclosed upon single-family homes. Manufactured/mobile homes, duplexes, triplexes or fourplexes do not qualify as eligible properties.
- 3. Preference is given to properties that are less than 45 years old and may not need health & safety repairs that exceed \$24,999.
- 4. The maximum purchase price cannot exceed \$451,250 (effective 3/09).
- 5. Property may not have outstanding civil penalties.
- 6. The property owner must agree to sell the property at a discount of at least 1% below appraised property value.





CHULA VISTA NEIGHBORHOOD STABILIZATION FIRST-TIME HOMEBUYER (NS FTHB) PROGRAM



WHAT IS THE PROCESS?

HOMEBUYER EDUCATION • First-Time Homebuyer takes a HUD certified 8-hour education class

PRIMARY FINANCING PRE-QUALIFICATION

- Choose a CHW Certified Lender Establish 1st mort-
- gage qualification
 Identify eligibility
 for City assistance
- Identify maximum purchase price



APPLY FOR NS FTHB PROGRAM

- City application to CHW
- City will issue a pre-commitment of funding (60 days)



LOCATE ELIGIBLE PROPERTY

- Submit prepurchase offer
 Receive appraisal
- City issues Voluntary Acquisition
 Voluntary Acquisition & Purchase
 Offer to Owner



ESCROW

- Lender submits all required loan documentation to CHW
 CHW underwrites
- City loan: NS FTHB Agreement, Deed of Trust, & Promissory Note



NS FTHB LOAN SERVICING

CHW will provide annual statements, payoff demands, & require annual certificates of occupancy from buyers



- 1. Attend an 8 hour HUD certified homebuyer education class.
- 2. Submit a loan application to a CHW certified lender to pre-qualify for primary financing. They will determine the following:
 - a. Pre-qualify you for a first mortgage amount;
 - b. Calculate income to determine eligibility for a NS FTHB loan ("gap financing"); and
 - c. Estimate your maximum purchase price.
- 3. Complete the City NS FTHB application and submit it to Community HousingWorks.
 - a. If deemed eligible, the City will issue a 60 day pre-commitment of funds letter.
- 4. Work with a CHW certified realtor to find an eligible property.
 - a. Submit an initial offer to the seller estimating a minimum of 1% below market value.
 - b. Receive a certified appraisal.
 - c. City will issue a "Voluntary Acquisition" form to be submitted with your purchase offer.
- 5. Work with your lender and CHW to move through the escrow process, including:
 - a. Inspect the property, if the property requires rehabilitation:
 - i. Submit an NS FTHB Rehabilitation application.
 - b. CHW will require execution and recordation of documentation to fund the City loan, including a NS FTHB Agreement, Deed of Trust, and Promissory Note.

In addition to underwriting your City loan, CHW will be servicing your loan, including:

- 1. Issuing annual statements on your account;
- 2. Sending you annual monitoring letters to confirm occupancy of the unit; and
- 3. Providing payoff demands, should you desire to sell or transfer the property.

For additional program information, for homebuyer education class information, and/or to receive a list of certified lenders and appraisers, please contact Community HousingWorks at www.chworks.org or call (619) 282-6647.





For the full program manual and/or additional information, visit the City of Chula Vista's Redevelopment & Housing Division web page at: www.chulavistaca.gov/cvrh.

